



# ARIZONA SNAKE FENCE LLC



ASSOCIATION OF ARIZONA'S  
ONLY APPROVED  
RATTLESNAKE FENCE  
VENDOR

*Take your yard back. We'll show you how.*

## BUSINESS SUMMARY

Locally owned and operated by the Southern Arizona Ford family.  
**Established to protect Arizona homeowners from native venomous reptiles.**

## Major Services Offered:

- 1<sup>st</sup> - **Property** inspection to determine existing conditions and risk level.
- 2<sup>nd</sup> - **Tailor** make plan to bring all areas into compliance within known tolerance requirements.
- 3<sup>rd</sup> - **Comply** with recognized building standards and pool code regulations.
- 4<sup>th</sup> - **Provide** equipment, materials and competently trained staff.
- 5<sup>th</sup> - **Perform** installation in a timely and concise manner with an eye to aesthetic appeal.
- 6<sup>th</sup> - **Exclude** all Arizona native venomous reptiles.
- 7<sup>th</sup> - **Recognize** and meet all tolerance requirements necessary to create a safe area.
- 8<sup>th</sup> - **Post-Installation** inspection - removal and relocation of existing venomous wildlife.
- 9<sup>th</sup> - **And** do all things in a professional, timely manner while avoiding the appearance of evil.

## CAPABILITIES

Core Competencies in:

- Determining true and accurate scope of construction requirements.
- Small tolerance recognition
- Fence construction and problem-solving to meet strict exclusion criteria
- Time & asset management
- Experienced project management resulting in on-time delivery
- At or under budget
- Post-install safe and responsible rattlesnake collection, removal and relocation
- Professionalism, integrity and high ethical standards

## PRIMARY OBJECTIVE

To **only** use hardened, long-life and nearly invisible materials with no scheduled maintenance requirement. Design & build to secure outdoor residential space from rattlesnake encroachment and infestation.



## NAICS Codes

- 238990** - Fence installation
- 332618** - Fencing and fence gates made from purchased wire
- 331222** - Chain link fencing, iron or steel



## DIFFERENTIATORS

*Expertise*

- **Southern Arizona's only Licensed, Bonded and Insured commercial & residential fence contractor specializing in Rattlesnake Fencing.**
- Defining professional building standards for an overlooked and underserved construction field
- AZ Corporation Commission Member in Good Standing
- A+ rated at the BBB



## REFERENCES

Upon request

"James provides an excellent product with thorough and concise service. Wonderful communication and follow-up with a product that provides peace of mind. Letting our dogs outside into our backyard is now stress free.  
~ Glenn Smith Dove Mountain, AZ



"Thank you, we love the work you did to our yard. We feel safe and secure now and can let our precious Kala outside (now) without worry."  
~ Andrew Y. Tucson, Az

1 Chron. 4:10

## Staff

### James Ford – Owner

From a military family, James started digging post holes, hanging chain link and building wood fence in the mid-80's. After earning his BAS in CAD in 1995, he worked in Architectural design, space planning, HVAC, CCTV and security systems building integration. Projects led include: AskyB Broadcasting, Yuma Police and Courts Complex, St. Joseph's Hospital, Barrow Neurological Institute, IBM/Raytheon and Chase Field. In 2013, James added rattlesnake removal/relocation skills and refined the art of rattlesnake fencing as we now know it – creating standards and techniques used today.

Since 2013, we remain family owned and operated.  
There are no outside investors nor any debt.  
Since then, we have experienced  
264% of average annual growth.

Hundreds of installations and around three times that many gates – in all shapes and sizes, and all without a failure.  
We know what works and more importantly – what doesn't.

### Snake Fence - Is it worth it?

#### Compare Snakebite vs. Barrier

##### Snakebite:

Exposure to a snakebite depends on many factors:  
Known rattlesnake activity, proximity to and disturbance of habitat, adult responsibility for others, insufficient focus on surroundings and bad luck.

The direct and indirect costs often overlap and can be enormous:  
*Ongoing medical treatment & costs, loss of income, pain, suffering and disability.*

*With timely, modern medical intervention ... the risk of death from a venomous snake bite is very low. The severity of injury &/or disfigurement from a snakebite is moderate-to-significant, with lingering effects & time likely spent in the ICU.*

##### Barrier:

By way of comparison, a hardened rattlesnake barrier typically takes between 1-7 days to install, is a permanent solution with no regular maintenance schedule and is often less than 1% of the cost of a snakebite.

Southern Arizona's  
**ONLY** Licensed,  
Bonded & Insured  
fence company  
specializing exclusively  
in rattlesnakes.  
Commercial and  
Residential.

"James recently installed snake fence and barriers throughout our yard. We were very pleased with his professional, courteous and friendly service. The work was done on time and as described. Before leaving, James inspected the entire property to be sure that no snakes were hiding anywhere, and he found and removed a rattlesnake that was coiled inside a walled enclosure. We are so grateful for James' knowledge and thoroughness."  
~ Reese Oro Valley, AZ



"James did a great job in installing my Snake Fence. Additionally, James was very patient in answering my many questions. The Fence looks great and I am very happy with it. Thank you James!"  
~Ben W. Tucson, AZ

"Outstanding and very professional. If you are having problems with snakes getting into your yard this should be your first call. They completely survey the property and find the areas where the snakes have access and come up with a game plan. The work is professional and looks great and (is) very effective."  
~ Andy & Cyndi Laurie

"Great job! Fair price. A pleasure to work with!  
The fence is terrific (and almost invisible)."  
~Elliot S. Saddlebrooke, AZ



### Why we do it

At ASF, we do it for our neighbors...

- Children
- The elderly
- Those with an active, outdoor lifestyle
- People with medical conditions
- Pets
- Friends afraid to visit out of fear.

...and we just want them to feel safe at home.

**Having professionally installed rattlesnake fencing at your home means not worrying about a rattlesnake in your yard any more.**

**Take it back.  
We'll show you how.**



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